

# 2026 Hotel Del Coronado Leaders' Incentive Getaway

Meet the specifications below, and you and a guest will be invited to join other top-producing agents next summer for an unforgettable experience.



Illinois Mutual is announcing a new incentive for our top producing agents. Reach minimum qualification levels outlined for Worksite, Life or DI sales to enjoy an exciting getaway in 2026!

## 2026 Worksite Leaders' Incentive Getaway Qualifications

### Agency Owners: Two Ways to Qualify

#### 1. Personal Production:

\$100,000 in annualized **issued** premium from January 1, 2025 through December 31, 2025, with a 13-month 68% persistency\*, qualifies the agency owner and a guest for the incentive getaway.

#### 2. Team Production:

\$250,000 in combined annualized **issued** premium produced by downline agents in the same hierarchy from January 1, 2025 through December 31, 2025, with a 13-month 68% persistency\*, qualifies the agency owner and a guest for the incentive getaway.

The agency owner's personal production may be included in the \$250,000 total.

### New this year: Extra night's stay available!

- If the qualifying agent writes \$10,000 annualized paid life or DI premium, the agent and guest will be awarded an additional night's stay.
- If the qualifying agency writes \$25,000 annualized paid life or DI premium, the agency owner and guest will be awarded an additional night's stay. The agency owner's personal production may be included in the \$25,000.

### Agents:

\$100,000 annualized **issued** premium from January 1, 2025 through December 31, 2025, with a 13-month 68% persistency\*, qualifies the agent and a guest for the incentive getaway.

April 26 - April 29, 2026  
Hotel Del Coronado • San Diego, CA

\*Calculated January 15, 2026.

Agent Use Only (continued on back)



HOTEL DEL  
CORONADO  
EST. 1888



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## Additional Specifications:

- Qualifying products are Worksite Term Life Insurance (Policy Form LT17), Worksite Group Short Term Disability Insurance (Policy Form VSTD11), Worksite Critical Illness Insurance (Policy Form WC14), Worksite Accident Insurance (Policy Form WSA07) and Worksite Individual Short Term Disability Income Insurance (Policy Form WSD07).
- Agents and agencies must have active status as defined by Illinois Mutual and a 13-month 68% premium persistency\* at the time of the incentive. Only writing agents appointed direct with Illinois Mutual or through a qualified General Agent are eligible.
- Cash substitutions in lieu of the incentive getaway are not available. No cash awards will be made available in the event of cancellation.
- Accommodations and amenities at the time of the incentive getaway are subject to change based on availability.
- Agents and agency owners must meet minimum qualification requirements for Life, DI or Worksite. Premium for Life, DI and Worksite products may not be combined to qualify for the incentive getaway.
- Calculation of issued premium will be completed on the 15th day after the incentive period ends.
- Illinois Mutual determines final recipients. Qualifiers determined January 2026.

Call us for more details, and start  
selling today to qualify for this getaway!  
(800) 437-7355, Option 2 | [Worksite@IllinoisMutual.com](mailto:Worksite@IllinoisMutual.com)



*\*Calculated January 15, 2026.*

*The value of this getaway will be reported on the recipient's 1099-NEC for 2026. Illinois Mutual and its representatives may not give legal or tax advice. An accountant or attorney should be consulted regarding individual circumstances.*

*Guests must be 21 years of age or older at the time of the incentive getaway.*

*Not available in AK, DC, HI or NY. Coverage and availability may vary in other states. For costs and details of coverage, limitations, exclusions and terms, contact Illinois Mutual.*

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